

Andrew Simone

Delivery Manager | Product Strategist | Custom Software Solutions
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EXPERIENCE

Associate Director – Delivery

Nagarro – Elmira, New York (Remote) | January 2022 – January 2026

\$900M multinational technology consulting and professional services organization

- **Measurable Impact:** Delivered a 10% increase in business unit margin and enhanced team utilization by 30% through improved program delivery and resource allocation.
- **Program Development:** Conducted an audit of Merck Animal Health's global marketing consolidation program (700 to 70 websites across different language regions), identified critical gaps and new approach, resulting in a projected \$20M in savings.
- **Crisis Recovery:** Salvaged mismanaged \$10M program discovery for New York City Housing Authority housing placement technology systems, driving stalled cross-functional requirements gathering & implementation forward.
- **Product Iteration:** Drove a full UX revamp of Hilton Boost, an internal franchisee action-planning tool, by owning the product backlog end-to-end, resulting in a 13% lift in user retention.

Delivery Manager

Nagarro – Saint Louis, Missouri (Remote) | April 2017 – December 2021

\$900M multinational technology consulting and professional services organization

- **Revenue Generation:** Generated \$2.6M in revenue by establishing project infrastructure and engineering teams for digital transformation program with Austria's largest real estate firm in strategic partnership with Google.
- **Platform Scaling:** Contributed to RMS valuation growth from \$880M to \$2B through Moody's acquisition by overseeing 50+ design and engineering team members to accelerate development and modernize legacy products into scalable SaaS solutions.
- **Product Impact:** Drove 360M annual impressions for Twitter's VIT native iOS app by defining feature roadmap and implementing celebrity-fan engagement features based on data-driven user research.
- **Project Delivery:** Oversaw the 0-1 development and hardware/software integration for a mobile application the Bruvi BV-01 coffee pod brewer (named "Best Overall" pod brewer by Wired in 2025).

Product Manager

Mokriya – Saint Louis, Missouri (Remote) | April 2014 – March 2017

Mobile-focused design, development, and product consultancy

- **Funding Achievement:** Secured \$1.7M in funding for Fluent Forever by creating rapid prototypes and then managing agile beta 0-1 launch with cross-functional collaboration between founders, engineering, and design teams.
- **Product Success:** Delivered SanDisk iXpand USB app achieving 4M units sold and 4.5-star App Store rating by driving collaboration between design, iOS engineering, and external firmware vendors to overcome technical constraints.
- **Product Launch:** Successfully launched (0-1) Bulbrite's first smart bulb product and companion mobile app by coordinating UX design, hardware integration with cross-functional team.
- **Risk Mitigation:** Rescued Indi.com native iOS app three weeks before launch by evaluating critical product issues and implementing solutions to resolve 90% of defects, ensuring on-schedule delivery.

Digital Strategist

MBB Agency | Kansas City, Kansas | May 2012 – April 2014

Digital marketing and advertising agency with strong healthcare focus

- **Business Analysis:** Performed data analysis to optimize web enhancements and digital marketing efforts.
- **User Experience:** Created UI/UX strategies and wireframes for client and internal web projects.
- **Business Transformation:** Assessed technical feasibility and offered design input on web mock-ups to facilitate a digital transformation of the business.

EDUCATION & SKILLS

Thomas Aquinas College – Santa Paula, CA: Bachelor of Arts in Philosophy & Intellectual History

Technologies Managed: Angular, React, React Native, Node.js, iOS (native), Android (native), Headless CMS (Umbraco, Contentful, Prismic), Salesforce, API Development, Google Cloud, Azure, SaaS Architecture, Hardware/software integrations

Delivery Management & Tools: Agile, Waterfall, Hybrid, RAID management, Requirements Gathering, Backlog Refinement, Scope Management, Jira, Confluence, Notion, SharePoint, Slack, Teams, Smartsheet, MS Project, MS Office, Google Suite, Miro, Vizio, Figma